# The Role of SAP ERP in Enhancing Supply Chain Visibility and Decision-Making in the Manufacturing Sector

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### Abstract

Manufacturing industries today consequently turn to SAP ERP as a solution to tackle issues of supply chain visibility and decision-making in a complex and competitive environment. This research assesses how SAP enhances transparency, supports predictive capability, and encourages collaboration via two SAP compliances known as SCM and IBP. SAP ERP, through the use of real-time data and optimizing processes, improves inventory control, demand planning, and protective procedures. Experiences from the automotive and textile industries, for instance, show significant enhancement in cost reduction, and lead time reliability, as well as resource efficiency. However, there are still issues like implementation costs and training that could act as the key limitations. The present research offers knowledge on how these challenges can be addressed to fully harness the benefits of SAP ERP. These results underscore its monumental role in attaining operational effectiveness, flexibility, and service delivery in manufacturing supply chains.

Keywords: SAP ERP, Supply Chain Visibility, Manufacturing Sector, Decision-Making, Predictive Analytics, Operational Efficiency, Sustainability.

#### Introduction

Enterprise Resource Planning (ERP) systems, especially SAP ERP, are now playing an indispensable part in managing supply chains in the manufacturing industry <sup>[1]</sup>. SAP ERP improves supply chain transparency, and efficiency and enables decision-making, which in this complex and competitive environment of manufacturing industries is a key requisite <sup>[2]</sup>. SAP supply chain management modules such as SAP SCM and the integrated business planning module support real-time visibility, forecasting, and coordination of supply chain activities. Studies show that SAP enhances transparency and reduces risks while enhancing the automotive and textile manufacturing sectors 'resilience to disruptions <sup>[3]</sup>. For instance, the optimization of SAP IBP helps in improved demand planning and procurement of inventory possessions and results in better operations <sup>[4]</sup>. The comprehensive visibility and collaboration techniques of SAP ERP help to make supply chain management more flexible and sustainable for manufacturers to achieve the resources and customers ' expectations.

### **Research Problem**

Industry 4.0 has raised new challenges for the manufacturing sector as the complication of supply chain structures by globalization, customer demands, and disruptive events such as the COVID-19 outbreak and geopolitical tensions<sup>[5]</sup>. However, most manufacturers are experiencing this as siloed and the supply chain visibility they need for a true end-to-end approach is still missing. SAP ERP, which includes extensive tools like Supply Chain Management (SCM) and Integrated Business Planning (IBP), holds great potential to meet these challenges by providing increased visibility of actual data, analytical tools to make accurate

predictions, and enhanced cooperation. However, adoption rates, lack of use of the various features within the system, and implementation issues tend to limit its effectiveness on decision-making and organisational productivity.

One general concern is the lack of supply chain flexibility when dealing with disruptions. Other studies show that only 21% of total firms successfully apply ERP for predictive analysis and decision-making, which weakens operational flexibility <sup>[6]</sup>. Furthermore, the manufacturers experience digital transformation resistance issues due to expensive costs and training to harness the full SAP potential.

## **Research Objectives**

- To evaluate the role of SAP ERP in enhancing supply chain visibility in the manufacturing sector.
- To analyze the impact of SAP tools on real-time decision-making and operational efficiency.
- To identify key barriers to effective implementation of SAP ERP systems and propose strategies for overcoming them.

### **Research Scope**

This study focuses on the role of SAP ERP in enhancing supply chain visibility and decision-making within the manufacturing sector. It investigates the effectiveness of key modules like SAP SCM and IBP in addressing challenges such as fragmented operations, risk management, and sustainability integration.

## Literature Review

The use of supply chain management applications to enhance visibility and decision-making within the manufacturing sector through integrated and standardized forms of operation by SAP ERP systems is well captured by this argument <sup>[7]</sup>. Supply chain visibility, that is the ability to monitor inventory, procurement, and logistics, is essential for operation effectiveness and business continuity. Current SAP ERP solutions include the key components used in manufacturing companies, namely SCM and IBP that help optimize data accessibility and improve operational processes for better analytics.

In response to the challenges in manufacturing issues, SAP S/4HANA has been helpful by providing updates on supply chain operations. Research has noted the benefits of its application in minimalizing cycle time, increasing the accuracy of inventory and acquisition, and complementing procurement decisions in volatile situations <sup>[8]</sup>. The empirical studies demonstrate the use of predictive analytics in SAP ERP systems has improved demand forecasting thereby decreasing the incidences of stockout and the excess stock <sup>[9]</sup>.

Theoretically, both systems reflect the Resource-Based View (RBV) focusing on how technology as a business resource creates a competitive advantage <sup>[10]</sup>. Furthermore, other theories on supply chain management like Total Cost Optimization and Supply Chain Operation Reference (SCOR) are very well supported by SAP ERP, as these facilitate improved supply chain co-ordinate between functions.

Evidence from manufacturing sectors confirms that such practice can bring about notable improvements in both respect to resilience and sustainability. For instance, the methods of SAP ERP are used to overcome the challenges from the global crises like the COVID-19 crisis, through managing the better planning methodology and supplier sources diversification<sup>[11]</sup>. Furthermore, the connection of IoT and AI with SAP solutions strengthens decision-making by using complex methods to deal with standard procedures more efficiently and to gain a greater understanding of key business figures.

These findings support the argument that the SAP ERP system promotes challenges in the modern manufacturing and supply chain system while providing a background for researching its development.

## Methodology

This research work incorporated the use of secondary research techniques whereby information and data retrieved from secondary sources like industrial reports, academic and peer-reviewed journals, case studies etc are utilized to elucidate how SAP ERP aids supply chain visibility and decision-making in the manufacturing industry. This approach involves the analysis of a range of prior research, industry-scoped cases, and reports on the Application of SAP ERP to establish the level of its impact on supply chain processes.

SAP SCM and integrated business planning were explored based on their functionality and performance to ascertain how issues such as data silos, operational problems, and the lack of trends forward could be effectively managed. The methodology reconstructs evidence from empirical studies and the cases documented in industries; as a result, the thesis provides a systematic understanding of how SAP ERP improves inventory accuracy, demand forecasting, and risk management in manufacturing operations.

It also compares the overall advantages and disadvantages of the SAP ERP implementation between industries like automotive and textiles. Knowledge enhancement towards the study derives from evidence on sustainability integration and the factors that hinder digital transformation. This approach validates SAP ERP sturdy and has other factors which make it suitable for achieving the objective of this study.

### **Analysis & Findings**

### Supply Chain Visibility through SAP SCM and IBP

Supply chain management and integrated business planning give essential support for enhanced visibility. Research shows that such tools facilitate monitoring of inventory, supplier evaluation, and logistics management in real-time by the manufacturers. For example, in the scope of the textile industry, the introduction of SAP SCM increased the accuracy of inventory by 25%, order fulfilment by 30%, and enhanced the management of suppliers<sup>[11]</sup>.

SAP IBP, particularly, optimizes demand forecasting by utilizing predictive analytics and machine learning techniques. Research proved that companies that implemented IBP have benefited from a 20% decrease in forecast error and better synchronisation of the production plan with the market requirements, meaning that there is an opportunity for cost savings<sup>[12]</sup>.

### **Decision-Making Enhancement Using Real-Time Analytics**

SAP ERP compiles and analyzes data from organisational operations and its financial systems. Two cases from the automotive industry indicate that SAP S/4HANA offered real-time analytics benefits that enhanced lead-time forecasts and resource management. SAP ERP adoption by an automotive manufacturing firm helped the organization cut down on production delays by about 15% and cut costs by 10% by becoming more efficient in the usage of materials.

In addition, the control tower component of SAP allows Oxford to centralize its disruptions and responses for simulation. Some companies utilizing SAP instruments performed much better during the earlier stages of COVID-19 as they were able to quickly switch resources and alter procurement strategies based on actual data.

## **Industrial Challenges and SAP Solutions**

### 1. Fragmented Supply Chain Data

A significant challenge in the manufacturing sector is fragmented data across supply chain nodes, resulting in siloed operations and inconsistent insights. SAP ERP's integrated architecture solves this by harmonizing data from suppliers, production, and logistics into a single system. Evidence from the electronics industry reveals that companies using SAP ERP reduced data inconsistencies by 40% and improved reporting speed by 35% <sup>[13]</sup>.

## 2. Risk Mitigation and Sustainability Integration

Manufacturers face rising pressure to address environmental sustainability. SAP ERP facilitates this by embedding sustainability metrics into supply chain operations. For example, a sustainability-focused case in green manufacturing highlighted how SAP ERP helped reduce energy usage by 15% through optimized production scheduling.

### Findings

The findings underscore SAP ERP's transformative role in supply chain visibility and decision-making:

- 1. **Improved Visibility:** Modules like SCM and IBP enable manufacturers to achieve real-time monitoring, collaborative planning, and inventory optimization, addressing the challenges of fragmented operations.
- 2. **Data-Driven Decisions:** Real-time analytics tools in SAP ERP enhance agility by providing actionable insights, enabling proactive responses to disruptions.
- 3. **Operational Efficiency:** Case studies reveal significant cost reductions, better resource utilization, and improved production workflows enabled by SAP ERP implementation.
- 4. **Sustainability Integration:** With increasing industrial focus on sustainability, SAP ERP's tools enable manufacturers to align operations with environmental goals.

### Implications

The analysis reveals that adopting SAP ERP provides manufacturers with competitive advantages by reducing inefficiencies and fostering agility. However, implementation challenges such as high costs, complex system integration, and the need for skilled personnel remain significant. To maximize benefits, manufacturers must focus on robust training programs and change management initiatives.

### Conclusion

The significance of SAP ERP in increasing supply chain transparency and decision-making within the manufacturing sector was established from this study systematically. The research objectives were achieved by ascertaining the role that specific SAP modules namely, SCM and IBP play in integrating real-time data, analytics and operations. Real-life scenarios proved that SAP ERP solves issues that are relevant to organizations like data dispersion, decision-making disability, and sustainability requirements. The research and real-life examples show the decreased level of inventory inaccuracies, improper forecasts, and production holds; better possibilities for cost saving and resource utilization.

Therefore, this study showed that although there are several advantages to implementing these technologies, there are challenges such as cost, training, and integration. These barriers must be overcome by implementing good change management and skill improvement approaches to achieve the full impact of SAP ERP. Hence, the conclusions demonstrate the capability of the system to improve the supply chain,

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increase reliability, and adapt its functioning to new conditions and trends in the industry, as well as meet sustainable development objectives.

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